<u>Boston Drum Lessons</u> offers private drum set/percussion, composition, and music technology & production lessons to people of all ages, skill levels, and musical interests in Boston, MA and its surrounding towns.

Formed in 2015, Boston Drum Lessons currently teaches over 100 drum students on a weekly basis and, since its founding, have taught over 700 students from the Boston drum community. We are seeking a passionate, motivated and dedicated instructor who wants to be a part of a unique startup music school culture.

Each instructor is responsible for creating customized lesson strategies and plans to meet each student's personal goals and aspirations. The objective is to help students learn to express themselves and create with drums and percussion regardless of genre. This can include studying theory, learning rudimental and traditional approaches, learning songs, working on improvisation and composition, etc. We also expect each instructor to be actively involved in the Boston music community. We want to see that you either play in bands, produce, or collaborate with others in some capacity to make music. Music creation is a fundamental part of our ethos so a portfolio of work will be asked for upon interview.

All lessons are held in our facility in Allston, MA.

Music Instruction:

- Capable of critical and strategic thinking to customize personal teaching approach, style, delivery, and information in a manner that is unique to each individual student.
- Find balance between teaching fundamentals, practice methodology, composition, physicality, performance, music technology & production, and improvisation.
- Preparation for recitals and any applicable school programs.

Customer Interaction:

- Offer necessary feedback to students and/or parents regularly about progress.
- Pitch and sell school's services to customers after trial lessons.
- Instructors must be capable of confidently communicating all prices and policies in a calm and collected manner.
- Maintain attention and focus on the student in all lessons.

Operational Requirements:

- Instructors must always be on time and prove capability of managing a schedule.
- Instructors must employ a sense of urgency in communication and sales with students.
- Instructors are required to manage basic lesson tracking and collaborate with Boston Drum Lessons administration.

Skill Requirements:

- 3+ years experience teaching and performing music professionally
- A passion for teaching, sharing knowledge, and helping people grow
- Strong knowledge of music theory and curriculum design
- Strong communication and people skills are a must
- Resourceful and a problem solver
- Works well under pressure
- Strong emotional intelligence and control is required
- Enthusiastic, flexible, patient, and positive demeanor
- Ability to work and communicate with children and adults of all ages
- Ability to adapt teaching techniques, styles, and communication to different age groups and experience levels
- Previous sales experience working in a customer facing environment is ideal
- Fluency with Google Suite and managing a work schedule for student meetings
- A current active member of the Boston music community
- Improvisation, composition, and music production skills
- Fluency in a DAW of your preference: Ableton, Logic, Pro Tools, Reaper, or other